

**Response to Pre-bid Querries Date-08.09.2025**

**RFP No.20/2025 Date. 22.08.2025**

**RFP for Selection of Agency to Undertake the Development of Geo-ICT based Mapping and Monitoring of Minor Minerals in Odisha**

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
1	17	10.4.1 General (Pre-qualification) Proposal, Eligibility Criteria SI No 3	The Bidder have Annual Average Turnover of Rs. 10 Crore (Rupees Ten Crore only) last three financial years. (FY2024-25, FY2023-24 & FY2022-23). The financial statement should reflect turnover. Desired Document: Copies of audited Balance Sheet, Profit & Loss account and Auditor Certified Turnover statement indicating revenue for last 3 years must be enclosed as supporting.	Financial audit of our company is ongoing, and it will be completed by last week of September 2025. So, the Turnover for the 2024-25 shall not be available by the submission date. Kindly consider the criteria as per the below:	The Bidder have Annual Average Turnover of Rs.10 Crore (Rupees Ten Crore only) last three financial years. (FY2021-22, FY2022-23 & FY2023-24). The financial statement should reflect turnover.
2				The Bidder have Annual Average Turnover of Rs.10 Crore (Rupees Ten Crore only) last three financial years. (FY2023-24, FY2022-23 & FY2021-22). The financial statement should reflect turnover.	
3				We are requesting to department kindly amend this clause. "The bidder have annual average turnover of Rs 10 Crore last three financial years (FY 2023-2024 , FY 2022-2023 & FY 2021-22)	
4		10.4.1 General (Pre-qualification) Proposal, Eligibility Criteria SI No 5	Bidders should have valid IT Return for last 3 financial years (FY 2024-25, FY2023- 24 & FY22-23). Copy of IT return for last 3 Financial Years (FY2024-25, FY2023-24 & FY2022-23).	Financial audit of our company is ongoing, and it will be completed by last week of September 2025. So, the IT return for the 2024-25 shall not be available by the submission date. Kindly consider the criteria as per the below:	Bidders should have valid IT Return for last 3 financial years (FY2021-22, FY2022- 23 & FY2023-24).
5				Bidders should have valid IT Return for last 3 financial years FY2023- 24, FY2022-23 & FY2021-22)	
6				As the audit for FY 2024–25 has not yet been completed, we request you to kindly allow submission of the provisional Balance Sheet for FY 2024–25 along with the ITR for the Assessment Year 2024–25.  The Balance sheet of F.Y 2024-25 will be finalized by 30th sept 2025, we may provide the provisional balance sheet for F.Y 2024-25. Hence the required audited last 3 years financial data, IT Return may be revised as FY 2021-22, 2022-23 & 2023-24 & provisional balance sheet for F.Y 2024-25. Same may be applicable for the required Turnover clause above.	

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
7	18	Eligibility Criteria Sl. 11	Net worth of the company must be positive in three financial years ending at 31st March 2025.	Financial audit of our company is ongoing, and it will be completed by last week of September 2025. So, the IT return for the 2024-25 shall not be available by the submission date. Kindly consider the criteria as per the below: Net worth of the company must be positive in three financial years ending at 31st March 2024.	Net worth of the company must be positive in three financial years (FY2021-22, FY2022- 23 & FY2023-24).
8	24	Technical Criteria Sl. 1	The bidders must have Annual Average Turnover of Rs. 10 Crores (Rupees Ten Crore only) last three financial years. (FY2024-25, FY23-24 & 2022-23). The financial statement should reflect turnover. Auditor certified turnover statement and net worth for FY2024-25, FY23-24 & 2022-23 in original along with balance sheet and profit and loss account for the said Financial Years to be submitted. 10 Crore to 20 Crores: 5 (Five) Marks 20 Crores to 50 Crores: 7 (Seven) Marks. 50 Crores and Above: 10 (Ten) Marks.	The clause requires submission of turnover and net worth details for FY2024-25, FY2023-24, and FY2022-23. However, at the time of bid submission, the audited financial statements for FY2024-25 may not be available. We request that the requirement be revised to consider the last three completed financial years with audited financials, i.e., FY2023- 24, FY2022-23, and FY2021-22 instead of including FY2024-25.	Already Clarified above
9	25	Section 10.6.1. Evaluation of Technical Bid, SI no 8	Technical Presentation, broadly covering the aspect of Project understanding, proposed solution, similar experience in Web GIS application for asset for asset and works management, Local Infrastructure & Techno Managerial Strength.	We didn't get the clarity for the marking criteria as the scope of work is not matching with the technical presentation criteria.  We want you to give the clarity.	Proposed Solution and Proof of the Concept – 10 Marks Bidders experience in High Resolution Satellite Image based features identification, Natural Resources management (mines) analysis of High resolution satellite data using AI/ML tools Comissioning of enterprise class web-GIS applications - 10 Marks Local Infrastructure & Techno Managerial Strength- 5 Marks
10			It is to be awarded by Technical Evaluation Committee members, and it will be the arithmetic average of all marks awarded by the Tech Committee members.  ProposedSolutionand Proof of the Concept – 10 Marks Implementation of Web-GIS based Assets and Works management system – 10 marks Local Infrastructure & Techno Managerial Strength- 5 Marks	We observed the component is mismatching with the scope of work. In the minor mineral scope of work why should we show the experience of Asset and works management, Please clarify.	
11	24	SI no 01 of Technical Scoring Criteria	The bidder have annual average turnover of Rs 10 Crore last three financial years ( FY 2024-25, Fy 2023-2024 & 2022-2023) Rs. 10 Crore to Rs. 20 Crore : 5 Marks Rs. 20 Crore to Rs. 50 Crore : 7 Marks Rs. 50 Crore and Above : 10 Mark	We are requesting to department kindly amend this clause. The bidder have annual average turnover of Rs 10 Crore last three financial years (FY 2023-2024 , FY 2022-2023 & FY 2021-22) Rs. 10 Crore to Rs. 20 Crore : 5 Marks >Rs. 20 Crore to Rs. 30 Crore : 7 Marks >Rs. 30 Crore and Above : 10 Mark	As per RFP

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
12	24	SI no 07 of Technical Scoring Criteria	The bidder should have experience in HRSI image processing, geo-referencing of cadastral maps for any Govt. Department.	We are requesting to department kindly amend this clause. "The bidder should have experience in HRSI image processing/ geo-referencing of cadastral maps/ Web-GIS application for any Govt. Department.	As per RFP
13	24	Technical Criteria Sl. 4,	<p>Employing a Minimum 20 Numbers of IT professionals on regular payroll</p> <p>Copy of EPF/ESI Registration/ Group Insurance Certificate with the latest return listing personnel name to be submitted</p> <p>20 To 25 Professionals: 2 (Two) Marks 25 To 30 Professionals: 3 (Three) Marks 30 and Above Professionals: 5 (Five) Marks</p>	<p>We have started our IT wing for a year, and we want some changes for a better participation in this tender. Kindly consider the criteria as following:</p> <p>Employing Minimum 15 Numbers of IT professionals on regular payroll</p> <p>Copy of EPF/ESI Registration/ Group Insurance Certificate with the latest return listing personnel name to be submitted</p> <p>15 To 20 Professionals: 2 (Two) Marks 21 To 25 Professionals: 3 (Three) Marks Above 25 Professionals: 5 (Five) Marks</p>	As per RFP
14	18	10.4.1 General (Pre-qualification) Proposal, Eligibility Criteria SI No 12	<p>EMD</p> <p>The Bidder must have submitted the EMD of Rs. 10,00,000/- (Rupees Ten Lakh only) in the shape of Account Payee Demand Draft from any Nationalized bank In favour of Chief Executive, ORSAC, Odisha payable at Bhubaneswar.</p>	As we are registered under MSME, we kindly request exemption from the EMD requirement	<p>1) Allowed with Proper MSME Certification with respect to subject.</p> <p>2) The Bidder must have submitted the EMD of Rs. 10,00,000/- (Rupees Ten Lakh only) in the shape of Account Payee Demand Draft from any <b>Nationalized / Scheduled Bank</b> In favour of Chief Executive, ORSAC, Odisha payable at Bhubaneswar.</p>
15	25	10.6.1 Evaluation of Technical Bid, SI no 6	<p>The bidders should have experience in development &amp; commissioning of Enterprise Class Web and Mobile GIS &amp; MIS based systems for any Govt. Department currently in Live production environment for each project value not less than Rs.5 crore. Bidder shall produce the UR Ls of the Live projects, which is to be verified by the ORSAC Technical communication.</p> <p>Each Project : 5 Marks (upto 25 marks)</p>	We request you to kindly amend this clause and consider awarding 25 marks for 2 or more completed/ on going projects.	The bidders should have experience in development & commissioning of Enterprise Class Web and Mobile GIS & MIS based systems for any Government/PSUs currently in Live production environment for each project value not less than Rs.4 crore. Each project: 5 marks (upto 25 marks)
16	25	10.6.1 Evaluation of Technical Bid, SI no 7	<p>The bidder should have experience in HRSI image processing, geo-referencing of cadastral maps for any Govt. Department.</p> <p>Rs. 50 Lakh to Rs.2 Crores: 5 Marks each project Rs. 2 Crores and Above: 10 Marks Each project</p>	We request you to kindly consider awarding 20 marks for a single project costing ₹5 Cr.	As per RFP

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
17	22	Ref to Eligibility Criteria Clause No-03.	The Bidder should have Annual Average Turnover of Rs. 10 Crore (Rupees Ten Crore only) last three financial years. (FY2024-25. FY2023-24 & FY2022-23). The financial statement should reflect turnover.	The Annual Average Turnover may kindly be revised to Rs. 04 Crore as the estimated cost of this work is Rs. 4.8 Crore including Gst(Basic value -Rs.4.067 Crore). In a Standard Practice, most of the tender Inviting authority asks the turnover around 80% of the estimated cost. Kindly consider the same as a special case.	As per RFP
18	23	Ref to Eligibility Criteria Clause No-12.	EMD The Bidder must have submitted the EMD of Rs. Rs. 10,00,000/- (Rupees Ten Lakh only) in the shape of Account Payee Demand Draft from any Nationalized bank in favour of Chief Executive, ORSAC, Odisha payable at Bhubaneswar.	As we are MSME registered company & having both MSME Udyam Certificate as well as NSIC registration certificate, the deposit of EMD may kindly be exempted as per MSME guidelines. Recently for empanelment of DGPS & Drone, this clause was availed by us under ORSAC tender process & same exemption may be granted for this tender.	With Proper MSME Certification with respect to subject
19	24	Ref to Technical Score Criteria 2, 4 & 5.	Clause No-2:- The Bidder should have CMMi level certification. Clause No-4 & 5:- The Bidder Should have 20 members IT Professional & 20 numbers RS & GIS Professional on regular payroll	Though this tender is Composite of Civil Engineering, IT, RS, GIS based work & MIS professional requirements, we request you to allow Joint Venture (JV) Bid for participation. So that we jointly participated along with a JV Partner & fulfill all the requirements as per the tender.	As per RFP Consortium - Not Allowed
20	18	Section 10.4.1. General Pre-Qualification Proposal, SL no 12	EMD The Bidder must have submitted the EMD of Rs. 10,00,000/- (Rupees Ten Lakh only) in the shape of account payee demand draft form any Nationalized bank in favour of Chief Executive, ORSAC, Odisha payable at Bhubaneswar	As per the provisions set forth via Office Letter No.PT15-FIN-COD-MISC-0007-2019 issued by the Ministry of Finance, Government of Odisha, on 06th June 2025, permitting the use of insurance surety bonds as an acceptable form of security in public procurement, we kindly request your approval to submit the performance security in the form of an insurance bond. However, in the event that the same is not acceptable, we further request that submission of the performance security in the form of a Bank Guarantee may also be permitted	BG will be allowed in favour of Chief Executive ORSAC issued from any Nationalised Bank, Payable at Bhubaneswar, Valid for 6 months
21	24	Section 10.6.1. Evaluation of Technical Bid, SI no 6	The bidders should have experience in development & commissioning of Enterprise Class Web and Mobile GIS & MIS based systems for any Govt. Department currently in Live production environment for each project value not less than Rs.5 crore. Bidder shall produce the URLs of the Live projects, which is to be verified by the ORSAC Technical committee.  Copies of supporting work order/ completion certificate to be submitted Max Marks = 25 Each Project 5 Marks	Kindly consider the criteria as following: The bidders should have experience in development & commissioning of Enterprise Class Web and Mobile GIS or MIS based systems for any Govt. Department currently in Live production environment for each project value not less than Rs.5 crore.	As per RFP Not Allowed as both Web & Mobile GIS & MIS based systems are required

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
22	24	Section 10.6.1. Evaluation of Technical Bid, SI no 5	Employing Minimum 20 Numbers of RS & GIS/ Geo-informatics profession regular payroll 20 To 25 Professionals: 2 Marks 25 To 30 Professionals: 3 Marks 30 and Above Professionals: 5 Marks	Request you to kindly modify the clause as per following: 5 To 10 Professionals: 2 Marks More than 10 Professionals: 5 Marks	As per RFP
23	17	Eligibility Criteria	The bidder should have a physically verifiable & full-fledged registered Business Office in Odisha.	Geokno is a subsidiary of the GMR Group, which has a fully operational office in Orissa. We kindly request confirmation on whether the experience of the Group company will be considered acceptable.	Allowed
24	18	Eligibility Criteria	Bidders should have experience in Enterprise class GIS & MIS based application for any Govt. Department currently in Live Production Environment.	We kindly request that experience in developing and implementing enterprise-class GIS/MIS-based applications for publicly listed companies also be considered.	The bidders should have experience in development & commissioning of Enterprise Class Web and Mobile GIS & MIS based systems for any Government/PSUs
25	25	Technical Score Criteria	The bidder must have average annual turnover of Rs. 10 Cr Rs. 10 Cr to 20 Cr- 5Marks Rs. 20 Cr to 50 Cr- 7 Marks Rs. 50 Cr and above -10 Marks.	The advertised value of this RFP is ₹4.8 Crore (including GST). However, the pre-qualification requirements as well as the technical scoring criteria appear to be disproportionately high in relation to the scope of services under this order. We therefore request a relaxation of these criteria.	As per RFP
26	25	Technical Score Criteria	The bidder should have experience in development & commissioning of enterprise class web and Mobile GIS & MIS based system for any Govt. Department currently in live production environment for each project value not less than Rs. 5 Cr. (25 Marks).	Similar to the above, this criterion is highly restrictive. We therefore request that it be relaxed to allow consideration for one to two projects.	As per RFP
27			Whether the vendor will be provided HRSI images for analysis?		Sattalite Image will be given by ORSAC and work to be done in ORSAC premises.
28			What will be the data formats for webGIS portal?		Data Format - will intimated during Development phase
29			Whether mobile application required for real time data capturing?		Realtime Mobile Application - Not Mandatory
30	8–9	6.2 Scope of Work	"Mapping and time series monitoring... using WorldView 0.5m/PlanetScope 3m imagery as provided by ORSAC."	Will ORSAC supply imagery and licenses, or should bidders include costs for procurement of satellite imagery?	Sattalite Image will be given by ORSAC and work to be done in ORSAC premises.
31	9	6.3	Development of Provisional Geo Database for field verification	Please specify the preferred spatial data formats and schema standards (e.g., GML, GeoJSON, Shapefile) for interoperability.	Will inform during Project implementation
32	9	6.3 Geo Database Preparation	"Cadastral plots under each minor mineral bearing cluster... linked with latest RoR data and lease details."	Please specify data formats and schema standards (e.g., GML, GeoJSON, Shapefile) expected for the geodatabase.	Will inform during Project implementation
33	9–10	6.4 Mobile GIS Application	"Development of location-based mobile GIS application... working on both Android and iOS."	Should the mobile app fully support offline data collection and sync, or is real-time connectivity mandatory?	Offline data collection and sync
34	10	6.5 Web GIS Platform	"The Web GIS application should have the capability of being integrated with existing applications like i4MS."	Can ORSAC share available API specifications, data models, and security protocols for integration with i4MS?	Will inform during Project implementation

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
35	11	6.6 Periodic Monitoring	"Periodic monitoring (Thrice a Year) using WorldView/PlanetScope data in Oct-Nov, Feb-Mar, May-Jun."	Are these timeframes fixed or flexible depending on satellite pass availability and weather conditions?	Timeframes is flexible depending on satellite pass availability and weather conditions?
36	12	7 Deliverables	Training	We understand ORSAC will provide venue and all related arrangements except trainer (from us), all expenses to be borne by ORSAC	Expenses to be borne by Bidder
37	8–9	6.2 Scope of Work	"Deploy machine, software, tools and skilled professionals in ORSAC premises."	We assume ORSAC will provide infrastructure (servers, workstations, connectivity) for deployment at ORSAC? Please confirm	As per RFP
38	8–9	6.2 Scope of Work	"Necessary configuration of the web and AI/ML application to host at ORSAC or any other server."	We assume ORSAC will provide the required server hardware and storage infrastructure for hosting, please confirm	ORSAC will provide required Server Hardware & Storage Infrastructure for hosting
39	8–10	6.2 Scope of Work	"The selected agency will be required to deploy machine, software, tools and highly skilled professionals... work in ORSAC premises."	Please clarify the exact expectations for onsite presence—number of personnel, duration, roles, and whether any remote work is allowed for certain activities, data size, type of activities etc	Will inform during Project implementation
40	13	8 Technical Specification for Web & Mobile GIS Application	"Mobile Application: Native Kotlin for Android, Swift for iOS / Flutter for Hybrid Application."	Should we consider Flutter hybrid development as the preferred option as per latest technology and industry standard across the globe. Instead of iOS and Android as separate native app? Please confirm	As per RFP
41			General	The consultant may associate with other consultants in the form of consortium or a subconsultancy to enhance their qualifications. Please confirm.	As per RFP
42			General	What is the expected number of participants and place (Name of city) in post implementation trainings. We understand that we do not need to budget for the venue and refreshments in our financial proposal. It would it be provided by the client. We have to only provide trainers.	Will inform during Project implementation
43	35	TF-2	"Experience in digital image processing using satellite data and satellite image-based validation at land parcel level (cadastral plot) for a minimum area of 50,000 sq. km... project value not less than ₹10 Cr."	Can ORSAC consider reducing the minimum project value requirement from ₹10 Cr to ₹50 LA and revising the project area requirement from 50,000 sq. km to 1,000 sq. km, while allowing cumulative experience across projects? Or similar kind of experience is also fine? Also allow international projects for the same.	As per RFP
44	35	TF-3	"Experience in DGPS Survey for Natural Resource Management (Mines/Forest) for any State Govt. organization in Odisha in last 5 years... value not less than ₹2 Cr."	Can this requirement be expanded to include DGPS survey experience with other State/Central Govt. organizations outside Odisha? Or similar kind of experience is also fine? Also allow international projects for the same. please suggest	As per RFP
45	35	TF-4	"Development & Commissioning experience in Enterprise Class GIS/MIS systems for Govt. of Odisha currently in Live production... project value not less than ₹10 Cr."	Can ORSAC accept equivalent enterprise GIS/MIS experience with other Govt. agencies (State/Central) or cumulative projects to meet this threshold? And reduce the project value from 10 Cr to 2 Cr? Or similar kind of experience /outside Odisha is also fine? Also allow international projects for the same. please suggest	As per RFP

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
46	13	8	Technical Specifications of Web & Mobile GIS Application	The technical specification mentioned is only restricted to some limited technology whereas we would like to mention that all the development platforms are present in ORSAC through Enterprise Agreement with Esri which can be readily used for development. This will be advantageous as there are more than 100 pre-built AI models in ArcGIS which can be readily used for the application which can save a lot of time and increase efficiency of the AI outputs. This will also help in scaling the application in future and counter any change request cost to the department.	As per RFP
47	13	8	Technical Specifications of Web & Mobile GIS Application	<p>SI.ComponentOriginal Technology (Open-source/General)</p> <p>1Web Front EndReact JS / Angular JS / ArcGIS Experience Builder / Web AppBuilder / Custom apps with React + ArcGIS Maps SDK for JavaScript</p> <p>2Back EndJava Spring Boot (LTS) with JDK 17+, Flask, Django, ArcGIS Enterprise Services (ArcGIS Server REST APIs)</p> <p>3Mobile ApplicationNative Kotlin (Android), Swift (iOS), Flutter (Hybrid), Custom apps with ArcGIS Maps SDK for Android/iOS/Flutter</p> <p>4Web GIS Front EndOpenLayers / Leaflet / ArcGIS JavaScript API / ArcGIS Map Viewer, Dashboards, Instant Apps</p> <p>5Web GIS ServerGeoServer / ArcGIS Server</p> <p>6Web Backend ServerApache Tomcat (LTS) / ArcGIS Enterprise Portal + ArcGIS Data Store</p> <p>7DatabasePostgreSQL with PostGIS / PostgreSQL ArcGIS Enterprise Geodatabase</p> <p>8Server OSUbuntu LTS</p>	As per RFP
48	Financial Strength	Eligibility Criteria	What is the exact minimum turnover, net worth, and profitability requirement for bidders? Will consortiums/JVs be allowed to pool financials?	Impacts bidder qualification and whether partnerships are needed.	Consortium - Not Allowed
49	Past Experience	Eligibility Criteria	Is experience limited to mineral/mining systems, or will large e-Gov, transport, and IoT projects be considered equivalent?	Clarifies whether firms with general e-Gov but no mining-specific projects can qualify.	Not Submitted in proper format
50	GIS & Survey	Scope of Work	Will cadastral maps and mine lease boundaries be provided by the department, or should bidders arrange drone/LIDAR surveys?	Impacts solution cost, accuracy, and delivery timelines.	Not Submitted in proper format
51	IoT Devices	Scope of Work	Is the department procuring GPS/Rfid/weighbridge devices, or should bidders supply, install, and maintain them? If yes, please specify the expected quantity and standard to be complied.	Hardware procurement significantly changes bid value and delivery scope.	Not Submitted in proper format

SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
52	Integration	Scope of Work	What existing state systems need integration (e.g., Treasury, Transport Dept., GST, e-Challan, NIC MeghRaj)?	Impacts API planning, security, and effort estimation.	Not Submitted in proper format
53	Hosting & Cloud	Scope of Work	Must the solution be hosted only in State Data Centre (SDC) / MeghRaj, or is hybrid cloud (Gov + Private Cloud) acceptable?	Determines infra design, scalability, and DR strategy.	Not Submitted in proper format
54	Revenue Assurance	Functional Requirements	Should the system reconcile mineral transport challans with Treasury receipts automatically? Will APIs be provided by Finance/Treasury?	Clarifies ownership of integration effort.	Not Submitted in proper format
55	Mobile Apps	Functional Requirements	Should mobile apps support offline-first mode (low connectivity zones)? Should they be Android-only or cross-platform (iOS)?	Directly affects UX and device selection for enforcement staff.	Not Submitted in proper format
56	Drone/CCTV Monitoring	Functional Requirements	Should bidders deploy drones & surveillance equipment, or only provide integration capability for third-party feeds?	Defines capital expense vs. integration-only responsibility.	Not Submitted in proper format
57	Citizen Portal	Functional Requirements	Is online payment integration limited to state-approved gateways, or can we use RBI-compliant private PGs?	Impacts integration timelines and security audits.	Not Submitted in proper format
58	Uptime & Support	Service Levels (SLA)	What are the mandated uptime SLAs (e.g., 99.5% monthly)? What are the penalties for SLA breaches?	Needed for infra sizing, redundancy, and risk costing.	Not Submitted in proper format
59	Response Times	Service Levels (SLA)	What are the expected latencies for e-TP issuance and GPS ping intervals?	Helps size infra and network bandwidth requirements.	Not Submitted in proper format
60	Compliance	Data & Security	Should solution comply with CERT-IN guidelines only, or also MeitY STQC, ISO 27001, CMMI, and local cybersecurity audits?	Impacts cost of certifications and audit cycles.	Not Submitted in proper format
61	Data Retention	Data & Security	How long must vehicle GPS/telemetry data be retained (90 days, 1 year, 5 years)?	Affects infra costs (storage, backup, archival).	Not Submitted in proper format
62	Payment Terms	Commercials	What is the payment schedule? Is there an advance mobilization percentage, or purely milestone-based?	Critical for bidder's cashflow planning.	Not Submitted in proper format
63	Price Format	Commercials	Should IoT devices be quoted in CAPEX (purchase) or OPEX (rental/managed service)?	Impacts bid competitiveness and contract structuring.	Not Submitted in proper format
64	Taxes & Duties	Commercials	Should GST and duties be quoted separately or included in the overall commercial bid?	Avoids commercial disqualification due to price format mismatch.	Not Submitted in proper format
65	Pilot Phase	Implementation Timeline	Is a pilot rollout in selected districts mandatory before state-wide implementation? If yes, what duration is expected?	Impacts Gantt plan and resourcing.	Not Submitted in proper format
66	Training	Implementation Timeline	How many officials/users are expected to be trained? Should training be centralized or district-wise?	Impacts training budget and resource allocation.	Not Submitted in proper format
67	Duration	O&M / Support	What is the mandatory O&M period after go-live (3 years, 5 years, extendable)?	Clarifies long-term resource commitments.	Not Submitted in proper format
68	Penalty Clauses	Legal & Contractual	Are penalties capped at a certain % of contract value?	Impacts risk appetite for bidders.	Not Submitted in proper format
69	IP Ownership	Legal & Contractual	Who will own the source code, data, and IP at the end of the contract?	Critical for solution design (COTS vs. custom build).	Not Submitted in proper format



SI No	RFP Page No	RFP Clause No.	RFP clause	Query	Clarification/Amendment
70	Exit Management	Legal & Contractual	What are the expectations for data handover and knowledge transfer at contract end?	Impacts final year staffing and costs.	Not Submitted in proper format
71	Consortiums	General	Are consortium/joint ventures allowed? If yes, what are the max number of partners and lead partner responsibilities?	Opens door for smaller niche firms to participate.	Not Submitted in proper format
72	Site Surveys	General	Will site surveys (mines, weighbridges, check-gates) be arranged before bid submission?	Needed for accurate effort and infra planning.	Not Submitted in proper format

Other terms and conditions of the RFP remain unchanged.

#### **Revised Tender Schedule**

Last date of submission of Bids : 20.09.2025 by 12 Noon

Opening of General & Technical Bids : 20.09.2025 at 12:30 PM

Technical Presentation : 23.09.2025 at 11 AM at ORSAC, Bhubaneswar

Opening of Financial Bids : 23.09.2025 at 03:00 PM